



Moving to the And Stance (inspired by William Ury)

Rephrase each of the following prompts to use "and" instead of "but" without changing the fundamental meaning.

1. The first five pages are very good, but your organization and argument deteriorate after that.
2. I would like to take on that opportunity, but I am just stretched too thin with other commitments right now.
3. That sounds like a fascinating story, but I just don't have time to listen.
4. I'm very supportive of your application, but I don't think I will be able to write a letter for you.
5. That's a really creative idea, but I don't think it will work.

