

Cyber Secure Dashboard

Cyber Insurance Portfolio Analysis of Risk (CIPAR)

Cyber insurance Legal Analytics Database (CLAD)

Market Needs

- *Target Customers: “Got cyber?”*
- *Market Needs:*
 - *Better assessment and management of risk (cyber)*



Cyber



Financial



Legal

Market Needs

- *Cyber Risk:*
 - *How do we achieve “all of organization” cyber security culture?*
 - *How do we leverage that culture to reduce our financial/legal risk?*
 - *How do we establish and maintain cyber security as a process?*
- *Financial Risk:*
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Cyber Risk Solution:

- *Design, develop, deploy a toolset:*
 - *Operationalizes a sound, standardized cyber risk management process*
 - *Intuitive, affordable, accessible tools to help manage that process*
 - *Harmonization of activities*
 - *Centralization of information, references, artifacts*
 - *Unified communications framework for internal and external stakeholders*
 - *Supports multiple cybersecurity requirements and standards*
 - *DFARS/800-171*
 - *CSF Core*
 - *Manufacturing Profile*
 - *Other NIST Profiles*
 - *Other standards (ISO, HIPAA, etc.)*

Approach – Cyber Secure Dashboard

- *Collaborate to build and deploy a cloud-based SaaS**
- *“Learn-by-doing” design*
- *Address market need:*
 - *Facilitate implementation of a sound, standardized cyber risk management process*
 - *Intuitive, affordable, accessible tool to help manage that process*

* Hosted at cybersecuredashboard.com and available for in-house deployment via Docker

Key Features: Cyber Secure Dashboard

- *Operationalize Standards*
 - *Map requirements to controls*
- *Collaboration*
 - *Centralizes and harmonizes efforts for internal & external stakeholders (e.g., Supply Chain)*
 - *Provides centralized repository for all compliance artifacts*
 - *Provides access for easy third-party validation*
- *Resources*
 - *Best practices*
 - *Policy templates*
 - *Links to external resources (incl. educational tools), etc.*
- *Plan of Action and Milestones (POAM)*
 - *Scope and prioritize activities and investments in cyber security*
 - *Serves as foundation for long-term maintenance and improvement of cyber security culture*

CYBER SECURE DASHBOARD
ACCOUNTS ⌵ GLEN SALO ⌵

SME MANUFACTURING ➤
NIST MANUFACTURING PROFILE ⌵

< ☰ > IDENTIFY | Business Environment
2/5 ▬

AM

BE

GV

RA

RM

AC

AT

DS

IP

MA

PT

AE

CM

DP

RP

CO

RS

AN

MI

IM

RP

IM

CO

Description: The organization's mission, objectives, stakeholders, and activities are understood and prioritized; this information is used to inform cybersecurity roles, responsibilities, and risk management decisions.

RISK LEVEL: LOW MODERATE HIGH

▼ ID.BE-1 HS ES QP PG TS

The organization's role in the supply chain is identified and communicated

Manufacturing Profile NISTIR 8183

LOW, MODERATE risk

Define and communicate the organization's role in the supply chain.

Identify the upstream and downstream supply channels that are outside of the organization's operations. Identify the overall mission supported by the manufacturing system.

4/4 ▬

CONTINGENCY PLANNING	CONTINGENCY PLANNING
<p>CP-2</p> <p>CONTINGENCY PLAN</p> <p style="font-size: 0.8em; background-color: #28a745; color: white; padding: 2px;">Impacts 16 NISTIR 8183 controls</p>	<p>CP-2 (1)</p> <p>COORDINATE WITH RELATED PLANS</p> <p style="font-size: 0.8em; background-color: #28a745; color: white; padding: 2px;">Impacts 3 NISTIR 8183 controls</p>
<p>CP-2 (3)</p> <p>RESUME ESSENTIAL MISSIONS / BUSINESS FUNCTIONS</p> <p style="font-size: 0.8em; background-color: #28a745; color: white; padding: 2px;">Impacts 2 NISTIR 8183 controls</p>	<p>CP-2 (8)</p> <p>IDENTIFY CRITICAL ASSETS</p> <p style="font-size: 0.8em; background-color: #28a745; color: white; padding: 2px;">Impacts 2 NISTIR 8183 controls</p>

► ID.BE-2 HS ES QP PG TS

The organization's place in critical infrastructure and its industry sector is identified and communicated

► ID.BE-3 HS ES QP PG TS

Priorities for organizational mission, objectives, and activities are established and

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ciri.illinois.edu

CYBER SECURE DASHBOARD

ACCOUNTS ⌵ | GLEN SALO ⌵

SME MANUFACTURING ➤ 47% 21% 32% NIST 800-171 ^

< ≡ > **3.1 | Access Control** 5/22

	NIST SP 800-171r1	NIST SP 800-53r4		
<div style="background-color: #f0f0f0; padding: 5px; margin-bottom: 5px;"> <p>3.1</p> <p>3.2</p> <p>3.3</p> <p>3.4</p> <p>3.5</p> <p>3.6</p> <p>3.7</p> <p>3.8 </p> <p>3.9</p> <p>3.10</p> <p>3.11</p> <p>3.12</p> <p>3.13</p> <p>3.14 </p> </div>	<p>3.1.1 Sec. Req.: Basic</p> <p>Limit system access to authorized users, processes acting on behalf of authorized users, and devices (including other systems).</p> <p> </p>	<p>AC-2 ACCESS CONTROL</p> <p>ACCOUNT MANAGEMENT</p> <p style="background-color: #28a745; color: white; text-align: center; padding: 2px;">Impacts 2 800-171 controls</p>	<p>AC-3 ACCESS CONTROL</p> <p>ACCESS ENFORCEMENT</p> <p style="background-color: #ffc107; color: white; text-align: center; padding: 2px;">Impacts 2 800-171 controls</p>	<p>AC-17 ACCESS CONTROL</p> <p>REMOTE ACCESS</p> <p style="background-color: #28a745; color: white; text-align: center; padding: 2px;">Impacts 6 800-171 controls</p>
<div style="background-color: #f0f0f0; padding: 5px; margin-bottom: 5px;"> <p>3.10</p> <p>3.11</p> <p>3.12</p> <p>3.13</p> <p>3.14 </p> </div>	<p>3.1.2 Sec. Req.: Basic</p> <p>Limit system access to the types of transactions and functions that authorized users are permitted to execute.</p> <p> </p>	<p>AC-2 ACCESS CONTROL</p> <p>ACCOUNT MANAGEMENT</p> <p style="background-color: #28a745; color: white; text-align: center; padding: 2px;">Impacts 2 800-171 controls</p>	<p>AC-3 ACCESS CONTROL</p> <p>ACCESS ENFORCEMENT</p> <p style="background-color: #ffc107; color: white; text-align: center; padding: 2px;">Impacts 2 800-171 controls</p>	<p>AC-17 ACCESS CONTROL</p> <p>REMOTE ACCESS</p> <p style="background-color: #28a745; color: white; text-align: center; padding: 2px;">Impacts 6 800-171 controls</p>
<div style="background-color: #f0f0f0; padding: 5px; margin-bottom: 5px;"> <p>3.13</p> <p>3.14 </p> </div>	<p>3.1.3 Sec. Req.: Derived</p> <p>Control the flow of CUI in accordance with approved authorizations.</p> <p></p>	<p>AC-4 ACCESS CONTROL</p> <p>INFORMATION FLOW ENFORCEMENT</p> <p style="background-color: #dc3545; color: white; text-align: center; padding: 2px;">Impacts 1 800-171 controls</p>		
<div style="background-color: #f0f0f0; padding: 5px; margin-bottom: 5px;"> <p>3.14</p> </div>	<p>3.1.4 Sec. Req.: Derived</p> <p>Separate the duties of individuals to reduce the risk of malevolent activity without collusion.</p> <p></p>	<p>AC-5 ACCESS CONTROL</p> <p>SEPARATION OF DUTIES</p> <p style="background-color: #ffc107; color: white; text-align: center; padding: 2px;">Impacts 1 800-171 controls</p>		
<div style="background-color: #f0f0f0; padding: 5px; margin-bottom: 5px;"> <p>3.14</p> </div>	<p>3.1.5 Sec. Req.: Derived</p>	<p>AC-6 ACCESS CONTROL</p>	<p>AC-6 (1) ACCESS CONTROL</p>	<p>AC-6 (5) ACCESS CONTROL</p>

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CYBER SECURE DASHBOARD

ACCOUNTS GLEN SALO



Dashboards



POAM



Policies



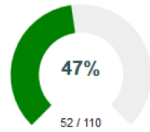
Repository



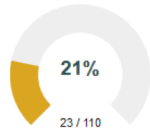
Reports

SME MANUFACTURING

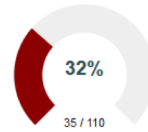
NIST 800-171



Compliant



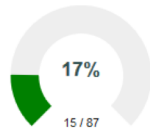
Variance



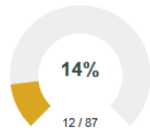
Non-Compliant

The NIST SP 800-171r1 is a standardized set of requirements to protect Controlled Unclassified Information (CUI) resident in non-governmental organization. This view looks at your cybersecurity posture from a NIST 800-171 perspective.

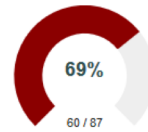
NIST Cybersecurity Framework



Compliant



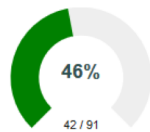
Variance



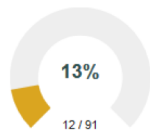
Non-Compliant

The NIST Cybersecurity Framework (CSF) provides an organizing structure that consists of standards, guidelines, and best practices to manage cybersecurity-related risks. This view looks at your cybersecurity posture from a NIST CSF perspective.

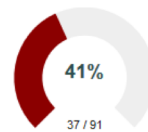
NIST Manufacturing Profile



Compliant



Variance



Non-Compliant

The NIST Cybersecurity Framework Manufacturing Profile provides a prioritization of security activities to meet specific business/mission goals in the manufacturing sector. This dashboard looks at your cybersecurity posture from a NIST Manufacturing Profile perspective.

CYBER SECURE DASHBOARD

ACCOUNTS GLEN SALO



Dashboards



POAM



Policies



Repository



Reports

SME MANUFACTURING

LIST

CALENDAR

PLANNER

All Tasks

ADD...

Title :

Status :

Not Yet Started

In Progress

Completed

Approved

Severity :

High

Moderate

Low

Not Assigned

Assignee :

Type :

Due on Date

Recurring

Next Due Date

Start:

Title	Severity	Assignee	Recur	Due Date	Status
Procure a router	Moderate	glen.r.salo@heartlandstg.org		2019/04/13	✓
Quarterly Training	High	rfleming@heartlandstg.org	✓	2019/04/05	🗑️
Firewall - review logs	High	glen.r.salo@heartlandstg.org	✓	2019/05/06	⚙️ 🗑️
Procure a firewall device	High	rfleming@heartlandstg.org		2019/03/29	⚙️ 🗑️

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Benefits

- *Competitive/alternative approaches:*
 - *Status quo: ad hoc and reactive approach to cyber risk management*
 - *Spreadsheet-based checklists*
 - *Outsource to cybersecurity services provider*
- *Dashboard differentiators:*
 - *Holistic, all-in-one platform: assessment, implementation, training, project management*
 - *Facilitates communication and fosters common understanding*
 - *Facilitates growth of fluency, cyber maturity, “all of company” approach*

Transition Activities:

- *Business consulting engagement – Illinois Business Consulting*
- *Additional technical enhancements*
- *Identification of industry partners*
- *Implement novel sales & distribution models*

Access at <https://cybersecuredashboard.com>

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Financial Risk Solution:

- *Target Customers: businesses; insurance companies*
- *SaaS that helps firms identify financial risks and predict future risks based on empirical and event analysis of:*
 - *Historical and real-time cyber incident databases*
 - *Historical and real-time financial and capital losses*

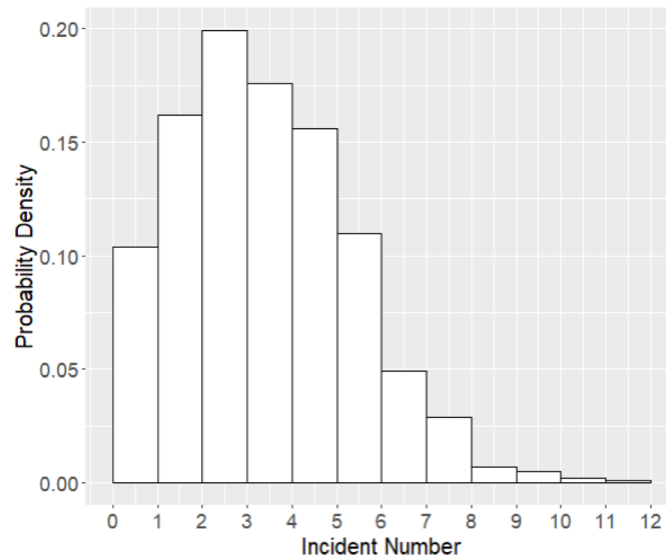
Approach - CIPAR

- *Use cyber incident data + predictive models to perform cyber risk assessment; forecast future cyber risk based on information provided by the user.*
 - *Identifying major trends in cyber risk helps prioritize risk management tasks*
 - *Estimating the frequency and severity of cyber incidents provides insights*
 - *Better management of insurance portfolios*
 - *Access CIPAR at – https://ciri-cyber.shinyapps.io/web_app*

Estimating Cyber Loss

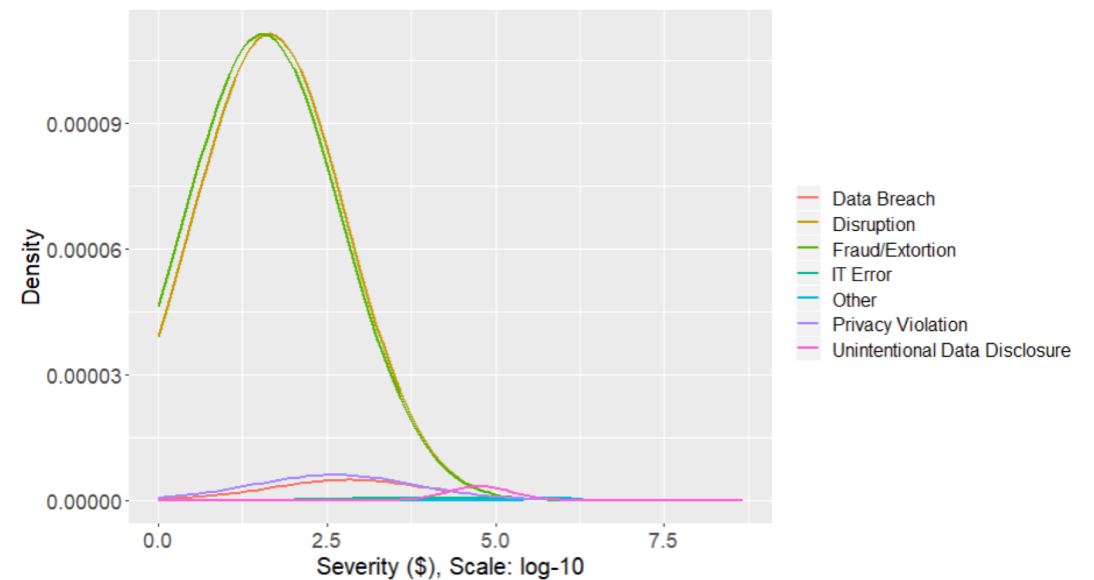
- CIPAR provides risk assessment information in detail for sophisticated users.
- For example, the figure on the left shows the distribution of incident frequency and the probability corresponding to each number of incidents. The probability of no incident is 0.104, the probability of one incident is 0.162 ...
- The figure on the right shows the distributions of losses resulting from various types of incidents.

Incident Number Distribution



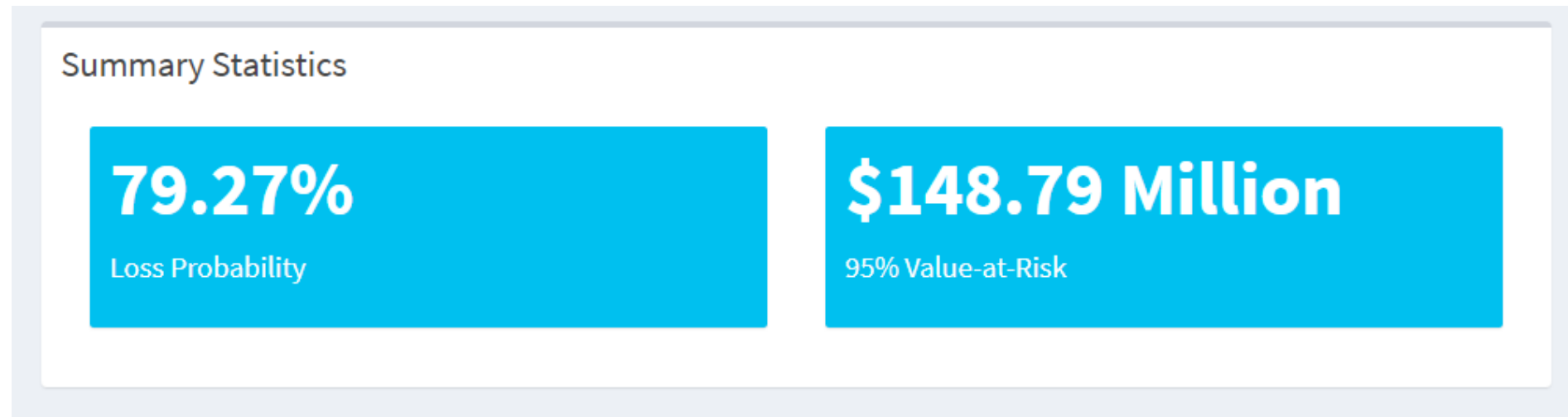
Incident Number	Probability
0	0.1040
1	0.1620
2	0.1990
3	0.1760
4	0.1560
5	0.1100
6	0.0490
7	0.0290
8	0.0070
9	0.0050
10	0.0020
11	0.0010

Severity of Loss



Estimating Cyber Loss (Cont'd)

- CIPAR forecasts the incident frequency and severity in a future year, say 2019, and provides intuitive summary statistics.
- *E.g.*, CIPAR provides an estimation that in 2019, a large financial institution has a 79.27% probability of suffering a loss from cyber incidents, and there is a 5% probability that the loss will exceed \$148.79 million.



Distinguishing Risks

- CIPAR makes it easier for insurers to compare the cyber risk of different companies.

A large financial institution with more than 500 employees

79.27%

Loss Probability

\$148.79 Million

95% Value-at-Risk

A small financial institution with fewer than 10 employees

1.32%

Loss Probability

\$0.09 Million

95% Value-at-Risk

Transition Activities:

- *Further data collection to refine use cases*
 - *Live updates*
 - *Optimize policy design*
 - *Insurance policy recommendation engine*
- *Engagement with potential business partners*

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Legal Risk Solution:

- *Affordable, accessible SaaS that allows businesses to identify legal risks and legal outcomes based on:*
 - *Historical court rulings on all cyber-relevant insurance litigations at state and federal level*
 - *Our analyses and interpretations of these litigations*

Approach - CLAD

- *Build an extensive legal repository of cyber insurance lawsuits*
- *Analyze these lawsuits and study all the court filings by the parties and the rulings by the court*
- *Code these lawsuits across a large number of relevant variables (e.g., parties, issues raised, duration, outcomes across issues, etc...)*
- *Check out CLAD at: <https://ciri-cyber.shinyapps.io/clad/>*

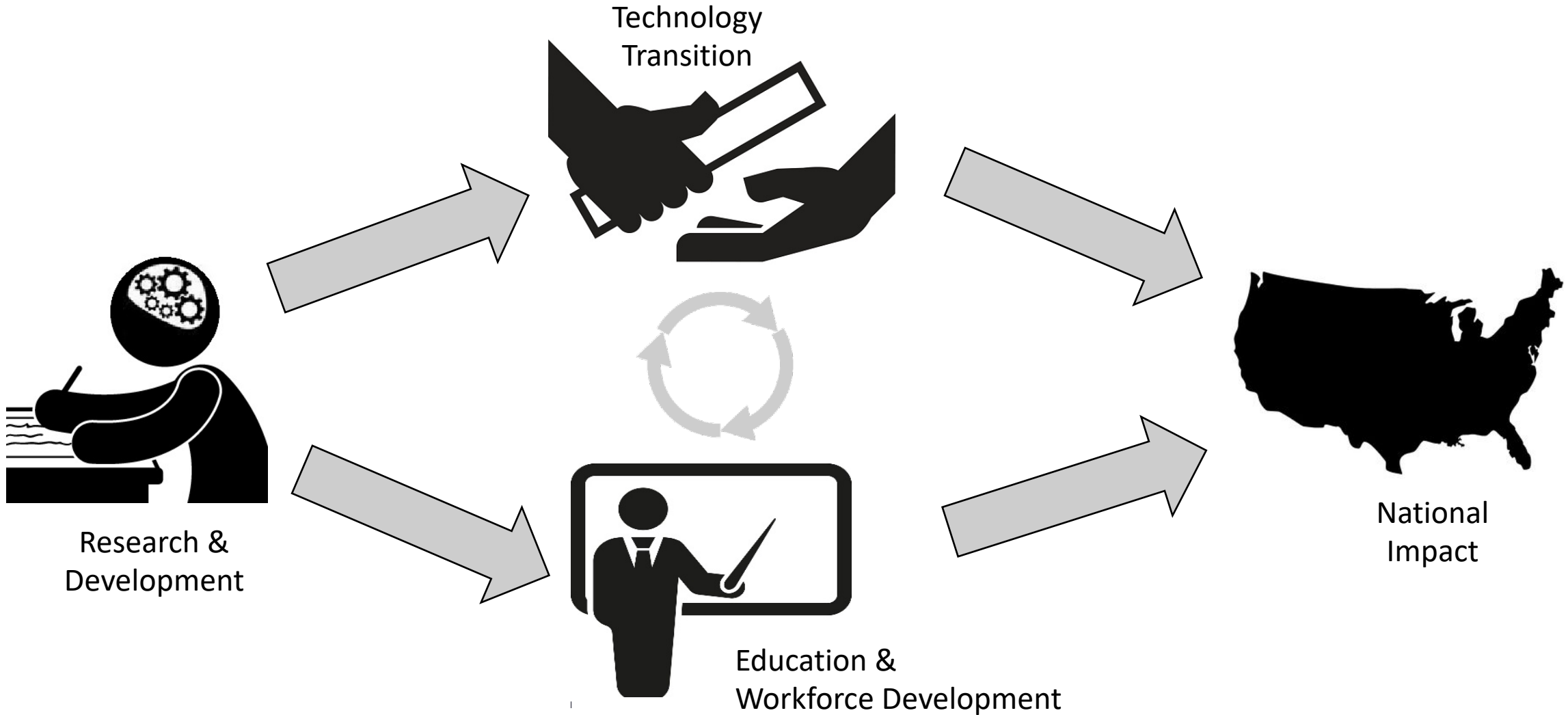
Benefits

- *Fills a gap – no other current database addresses cyber insurance litigation*
- *Provides SMEs with detailed and accurate information to:*
 - *Inform insurance policy design*
 - *Prepare for litigation*
 - *Inform enhancements to internal company processes*
- *Long term: more mature cyber insurance market*
 - *Better policies*
 - *Less uncertainties*
 - *More affordable premiums*

Transition Activities:

- *Validate market and value proposition*
- *Examine go-to-market strategies*
- *Explore appropriate business model*
- *Engagement with potential business partners*

Exemplar Project: Integrating Tech Transition & Workforce Development



Nationwide Impact:

